



North Shore United Way

Annual Report

September 24, 2009

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CHAIRMAN'S MESSAGE

As I write this message, we are seeing some signs that our economy may be stabilizing and the recession that has gripped our country for the past few years could be reaching a turning point.

This recession caused many good people to become unemployed, creating severe financial strain on families that would otherwise be financially stable. I am proud to be part of an organization that has stepped forward to meet the current needs of those less fortunate, from the Community Support Fund that we created at the end of last year to provide immediate support for Basic Needs, to our Annual Campaign of \$ 1,135,997 that was only slightly less than the prior year. All of these donations were used in our local communities to address local needs that have grown even more urgent over the past year.

Joe Lumino, our Campaign Chair, assisted by our Lighthouse Co-Chairs, Seth Ward and Mark Johnson, and our very active Honorary Chair, Binkley Shorts, raised a level of funding that was unexpected in the current economic climate. We are extremely grateful to them and their dedicated committee's efforts over the past year.

Incoming Chair, John Sutyak, in concert with Scottie Robinson, the Allocations Committee Chair, continued to focus our Community Impact initiative by honing the allocations process even further. Our Allocations Committee members are gaining real experience in the CI areas, making the process of allocating resources more effective and efficient. This focus on Basic Needs, Child and After-school Care, Affordable Housing, Healthcare and Youth Substance Abuse Prevention has enabled us to have a real impact in our community. For example, clients like Robert, a single Dad struggling to keep food on the table for his 5 children. When asked what it means to come to the Open Door's Food Pantry (funded by the NSUW) Robert said, "It means we can make it!" We LIVE UNITED on the North Shore.

This successful year is a testament to our donors, board members, Allocations Committee volunteers, and, of course, our dedicated and knowledgeable staff, Executive Director, Margo Casey, Barbara Kuszmar, Gin Wallace and our newest employee, Corinne Lippie.

As always, we are very grateful to partner with the many human services agencies on the North Shore that have worked tirelessly to address the critical needs in our community.

John D. Colucci
Board Chair, 2008-2009

EXECUTIVE DIRECTOR'S MESSAGE

The struggles that individuals and families face today are not easy ones to address. They are complex problems that impact every member of the family and manifest themselves in multiple areas of need. Dad's job loss may force the family to visit a food pantry for the first time ever and it may erode the confidence of his teenage son, who experiments with drugs to cope with the changing family finances. The birth of a special needs child may mean Mom has to quit her job to get to medical appointments and gets behind in her rent and utility bills, forcing them into shelter.

The North Shore United Way is unique in that we address this wide spectrum of need and make a difference in multiple areas simultaneously. We do this by funding a network of programs that collectively provide the services that children and families on the North Shore need to thrive.

In 2008-2009, we funded 40 programs that impacted the lives of 22,000 North Shore residents. We combined the power and generosity of more than 1200 donors and were able to make grants totaling \$818,904 in the areas of basic needs, child and after-school care, health care, housing and youth substance abuse prevention. It was an extraordinary year in which our partner agencies saw the number of clients skyrocket at the same time state and federal funding was being cut. Our donors came through to continue providing services to children and families who needed it most.

We are grateful that for the last 66 years, North Shore donors have trusted us to be their partner in smart giving – making the biggest impact on the largest number of residents. We continue to research and monitor trends, seek out new ideas in human services, bring agencies together to collaborate on programs and keep our expenses very low in order to maximize every dollar entrusted to us.

As we enter the 2009-2010 fundraising season, we have set a campaign goal of \$1.25 million. This increase reflects the expectations that more people will continue to need help and their issues will be even more complex and far-reaching. We are confident that with the help of our campaign leaders and volunteers as well as the generosity and community spirit of our donors, that we will reach our goal and help build brighter futures for children and families on the North Shore.

Sincerely,

Margo Casey
Executive Director

Community Impact Focus Areas

Basic Needs

- Ensuring adequate shelter, nutrition, heat and safety
- Maximizing access to those in need

Child and After-School Care

- Supporting affordable quality child and after-school care
- Engaging youth in productive after-school activities

Housing

- Increasing capacity for housing development
- Supporting housing stability with financial literacy, child care, community safety

Health Care

- Integrating role of social services into health care settings
- Increasing health education and preventive care

Youth Substance Abuse Prevention

- Supporting youth, parents and schools in reducing risky behaviors
- Providing prevention and intervention services

Community Impact Funding 2009-2010

BASIC NEEDS

Robert - The Open Door

Robert is a single dad in Gloucester struggling to keep food on the table for his five children, one of whom has special needs. Robert discovered The Open Door, a food pantry that gives clients healthy choices including milk, eggs, fresh fruits and vegetables. In 2009 the North Shore United Way provided The Open Door with additional funding to increase the frequency that a household could access the food pantry. Clients can now visit the food pantry every seven days, up from once every 14 days in years past. "In a time when so many people are making do with less," said Julie LaFontaine, The Open Door's Executive Director, "we are able to offer more with the help of the North Shore United Way." When asked what the chance to come to The Open Door Food Pantry once a week means to Robert and his family, he replied simply, "It means we can make it!"

AGENCY FUNDING

American Red Cross, Northeast Division

- ❖ \$48,000 – *Disaster Assistance*

Catholic Charities North

- ❖ \$39,000 – *Emergency Services & Homeless Prevention*
- ❖ \$6,000 – *Financial Literacy Program*

Cerebral Palsy Association

- ❖ \$5,000 – *Adult Services: Vocational Work Program*

HAWC

- ❖ \$15,000 – *Cape Ann Outreach Program*
- ❖ \$5,000 – *Youth Outreach Program*

The Open Door

- ❖ \$21,000 – *Food Pantry*
- ❖ \$10,000 – *Open Door Meals Program*

Salvation Army, Beverly

- ❖ \$35,000 – *Emergency Assistance*

St. Vincent de Paul, St. Mary's

- ❖ \$26,000 – *Emergency & Family Assistance*

St. Vincent de Paul, St. John's

- ❖ \$12,000 – *Emergency & Family Assistance*

Strongest Link AIDS Services

- ❖ \$28,000 – *HIV/AIDS Case Management*

CHILD AND AFTER SCHOOL CARE

Billy - Pathways for Children

Thanks to funding from the North Shore United Way, six-year old Billy has been able to participate in summer field trips and daily enrichment activities with his peers. Billy has Asperger's Syndrome, a hyperactivity disorder which significantly impacts his ability to make good decisions and control his impulses. Pathways for Children applied for and received NSUW funding to hire a special aide to be with Billy at all times. The economic downturn has resulted in serious cuts to budgets and services that not-for-profits are able to provide to high-risk children and families. Without this one position, Billy's single working Mom would have to quit her job to provide care for Billy. The Pathways program not only enables Billy to fit in with and enjoy quality time with his peers, it also provides needed respite for his dedicated mom. The partnership between NSUW and Pathways for Children has enabled us to support many "Billys" and their parents over the years.

AGENCY FUNDING

Girl Scouts

- ❖ \$23,235 – *Leadership Development Experience*

North Shore ARC

- ❖ \$14,000 – *Volunteer Support*
- ❖ \$13,000 – *Recreational Programs*
- ❖ \$8,000 – *Advocacy for People with Disabilities*

Pathways for Children

- ❖ \$25,000 – *Services to Children with Special Needs*
- ❖ \$15,000 – *School Lunch Program*

YMCA of the North Shore

- ❖ \$57,500 – *ACCESS – Low Income Scholarship*
- ❖ \$19,000 – *Beverly Youth Collaborative*
- ❖ \$7,500 – *Rockport Youth & Teen Center*
- ❖ \$2,500 – *Cape Ann Youth & Teen Center*

Community Impact Funding 2009-2010

HEALTH CARE

Santos - Gloucester Family Health Center

Santos had long-term dental issues, including a front tooth that was badly in need of restoration for both medical and cosmetic reasons. He felt that his appearance was affecting his ability to get a job. He relies on MassHealth for his health care and very few dentists in the Gloucester area would accept MassHealth dental insurance; Santos couldn't afford the treatment himself. In 2009, the Gloucester Family Health Center expanded its offerings to include a Dental Clinic and patients like Santos finally had a place where they could get dental work done with MassHealth insurance. The North Shore United Way funds a dental assistant at the Clinic. She helped evaluate Santos and get his front tooth restored. At one of his appointments, he mentioned that he had a job interview. At his next visit, he shared the news that he had been hired! Santos believes in his heart that the Gloucester Family Health Center Dental Clinic helped him get his new job.

AGENCY FUNDING

Health Quarters

- ❖ \$10,000 – *Cervical Cancer Screening*
- ❖ \$10,000 – *Smart from the Start 'Tween Education Program*

North Shore Community Health

- ❖ \$12,500 – *Dental Health Care, Gloucester*

North Shore Health Project

- ❖ \$14,750 – *Wellness Program*

Visiting Nurse Association (VNA) Care Network, Inc.

- ❖ \$50,000 – *Care for the Underserved*

Community Impact Funding 2009-2010

HOUSING

Melinda - Beverly Affordable Housing Coalition

Melinda is a widow with two children who found herself in the position we often read about - having to choose between paying her rent and putting food on the table. After her husband died, she moved in with her parents and studied for 2 years to become a medical technician. Her goal was to provide a home for her children and stop relying on her aging parents for support. She found full-time employment making \$13 an hour but with apartments on the North Shore renting for \$1000 per month, that meant that more than 50% of her gross income would go towards rent, leaving little for necessities like food, car payments and utilities. A friend told her about the Beverly Affordable Housing Coalition, which owns 50 units of housing for low-income families, and soon Melinda was matched with a two-bedroom apartment. The rent was more affordable - \$800 a month - which made the difference in Melinda being able to afford healthy groceries for her boys. Melinda has been a model tenant, her boys are thriving at school and she has achieved her goals, with thanks to the BAHC.

AGENCY FUNDING

Beverly Affordable Housing

- ❖ \$35,000 – *Program Manager Position*

Beverly Bootstraps

- ❖ \$30,000 – *Outreach Coordinator Position*

Community Impact Funding 2009-2010

YOUTH SUBSTANCE ABUSE PREVENTION

CAB Health & Recovery Services: Project Alert

Project Alert aims to teach adolescents at the Manchester-Essex Middle School a variety of skills to help them resist peer pressure and avoid risky behaviors related to substance abuse. If students have already started experimenting, they learn techniques to help them stop or decrease their behavior. The CAB clinician employs a number of interactive activities such as skits and games to get the students involved in the discussion. She shares facts and helps dispel myths about substance abuse. She teaches them about the patterns of abuse and how their peers influence their decisions about experimentation. There is a lot of role-playing using real-life examples where students practice learning different ways to avoid or remove themselves from difficult situations. Pre-and post testing results coupled with teacher observation support the fact that the messages are definitely getting through to the students.

AGENCY FUNDING

Children's Friend & Family Services

- ❖ \$25,000 – *Child & Family Counseling*
- ❖ \$18,000 – *Mentoring Program*

HES (Health & Education Services)

- ❖ \$42,548 – *Hamilton-Wenham & Ipswich High Schools Student Assistance Prog.*
- ❖ \$30,350 – *Beverly High School Student Assistance Prog.*
- ❖ \$22,548 – *Beverly & Gloucester Middle Schools Student Assistance Prog.*

S.A.F.E. Studio

- ❖ \$9,500 – *Ipswich Adolescent-at-Risk Group*
- ❖ \$3,500 – *Gloucester Middle School Program*

CAB Health & Recovery Services

- ❖ \$35,000 – *In-School Substance Abuse Program (2008-2010)*

Boy Scouts, Yankee Clipper Council

- ❖ \$5,000 – *Scouting Programs*

DISCRETIONARY GRANTS

Patty - Salem CyberSpace LIFE Skills Program

Patty is a single mother who had been out of work for 5 years when she enrolled in the LIFE Skills class, a joint venture between Salem CyberSpace and Beverly Bootstraps Community Services that was funded by a NSUW discretionary grant. Patty wanted to get a job so she could be a better role model for her children. An outreach coordinator counseled her on understanding her financial needs and the salary level she needed to make ends meet, and he helped her with interviewing techniques and explaining her 5-year absence from the job market. Simultaneously, a computer instructor taught her how to use Excel to create and manage her budget, and how to use the internet to find job listings, research companies and update her resume. Within weeks after completing the course, Patty found employment as a Personal Care Assistant and she's now six months into her new life! She says of the program, "The class was awesome. I came into it and didn't know much about the computer, but when I left, I had the confidence and the ability to land a job, and I did."

AGENCY FUNDING

Throughout the year, NSUW awards one-time discretionary grants for emergencies, start-ups and to address emerging needs. The following grants were awarded during the fiscal year July 1, 2008 to June 30, 2009

Acord Food Pantry

- ❖ \$5,000 – *Purchase of Nutritious Food for Food Pantry*

Beverly Children's Learning Center

- ❖ \$5,000 – *Towards Purchase of a Blue Bird Vision School Bus*

The Food Project

- ❖ \$5,000 – *Support for Home Deliveries of Vegetables to Homebound Seniors*

Mass 211

- ❖ \$8,193 – *Statewide Information & Referral Service*

Northeast Health Systems

- ❖ \$500 – *Gloucester Health Fair*

North Shore Community College Foundation

- ❖ \$2,500 – *Home Health Aide/CAN Health Careers Pathway Program*

Salem CyberSpace

- ❖ \$5,000 – *Training for Low-Income People in Computer & Life Skills*

MESSAGE FROM THE CAMPAIGN CHAIR

Facing one of the worst economies in recent memory, the North Shore United Way and its volunteers worked tirelessly to raise over \$1,135,997 during the 2008/2009 annual campaign.

We felt the strain and pressure of this recession, but our donors still realized the importance of giving their hard earned dollars to the North Shore United Way, an organization that helps so many in need in our community.

The Lighthouse Committee continues to have a tremendous impact in reaching their goal. Led once again this year by Seth Ward and Mark Johnson, Lighthouse donations accounted for 48% of the total campaign. We were very pleased to have Binkley Shorts as Honorary Chair. Binkley's strong commitment and energy kept us focused throughout the campaign. We are especially grateful also to Bill Dore, a long-time champion for the NSUW, for his advice and counsel throughout the Campaign.

Employer campaigns at Gortons, Beverly National Bank, Beverly Cooperative Bank, Axcelis Technologies, Communications and Power, EBSCO and many other small businesses continue to provide great support to the Campaign. The NSUW community partners agencies, although hard hit by the economic downturn, contributed once again to our goal.

I am grateful also for the leadership and commitment of our Campaign Community Chairs in this very challenging time. Our Executive Director and her Assistant Barbara Kuszmar have been so very successful in leading the NSUW to truly make an impact in the lives of children and families on the North Shore. We are committed to informing and engaging the community in our work and the impact of their support. Together we can make a difference!

The North Shore United Way will face many challenges in the year ahead. No challenge however, will keep us from helping those in need in our community. Our donors, Board of Directors, many volunteers and I feel tremendous compassion for our neighbors. Together we will make a difference! **LIVE UNITED!**

Thank you very much for your continued support.

Joseph R. Lumino
2008-2009 Campaign Chair

ALLOCATION COMMITTEE REPORT

Thanks to all who participated in the Allocations Committee's work this year. Both the processes for agency application and Allocations Committee review were revised. The net effect was to better direct NSUW donors' dollars toward programs that demonstrate improvement in the quality of life and raise hope among families served by funded agencies. Allocations Committee members were especially busy as they made site visits, learned to work in groups of 6-12 reviewing grant applications, listening, and questioning as agency representatives made presentations to assembled Committee members.

In their 2008 applications, agencies were asked to identify the Community Impact area they wish to affect with programs they request to have supported. These are: child and after-school care; health care; housing; basic human needs and youth substance abuse prevention. The feedback we have received from grantees and from Committee members indicate this focus served everyone involved. Agencies were more focused in their program descriptions, providing hard evidence of changes their services make in our communities. Reviewers were able to contrast the various agency approaches to discrete community needs and to apply consistent standards as they weighed agency funding requests within each Community Impact area and prepared funding recommendations for board approval.

We are grateful to the volunteer Committee members for their dedication to NSUW's mission and for providing their time and expertise to the allocations process. The Committee is truly representative of the communities we serve, with stay-at-home parents working along side college faculty and bankers, retirees and marketing executives; and with great age and ethnic diversity as well. It is through their combined efforts we are able to make the best use of financial support raised each year.

We invite community members of all stripes to become involved in North Shore United Way's work. Be a donor, become an allocations Committee member, or volunteer to assist our few staff members with general operations. You can do so by contacting the Executive Director, Margo Casey at: mcasey@nsuw.org or call her at 978-922-3966. Be a part of the agency working for lasting change in the health and harmony of North Shore United Way communities. Join us, and see what it means to **LIVE UNITED!**

Thanks to the 2009 Allocations Committee members. We hope to work with you in 2010.

Scottie Robinson, Chair

The 2009 Allocation Committee

Scottie Robinson, Chair	David Lawson	Mary Smith
Nat Clapp	Rudolph Macchi	Trina Smith
Caron Clark	Michael D. Maginn	John Sutyak
Alexander Delis	John Mahois	Carl Swanson
Al Dichner	Ginny Mazman	Dan White
Mark Dirksen	Lisa McFadden	Hope W. Wigglesworth
Faith D. Emerson	Jonathan Miller	
David Flynn	Gregory Neal	
Cynthia Funchion	Julie Nelson	
Paul Germano	Ann Noble-Kiley	
John L. Good, III	John J. O'Keefe	
William Gray	Missy Padoll	
Susan Hauck	James Q. Purdy	
Peggy Hegarty-Steck	Beth Putin	
Mary Helming	Judson Reis	
Heather Clyne Hughes	Margaret Reny	
Pamela Irwin	James Rich	
Robert W. Irwin	Sherry Rogers	
Paul C. Jermain	Brandon M. Ruggieri	

DISCRETIONARY GRANT COMMITTEE

James Q. Purdy, Chair
Eleanor Hoy
Stephen R. Jones, Jr.
Rudolph Macchi

Ann Noble-Kiley
Mary Helming
Nancy Palmer

Over the past year, the Discretionary Grant Committee responded to eight separate requests for funding for a total of \$31,193 of grant allocations.

The Discretionary Grant Committee which is made up of North Shore United Way board members and community members, reviews grant requests for emergency needs, start-up grant requests or demonstration projects. This past year we funded programs or projects which supported:

- The state-wide 211 emergency based information program which assists residents in accessing a range of services.
- Programs to address basic needs such as food, housing and utilities
- Partial funding for a pre-school transportation service
- Work place training for those with limited job skills and experience
- Health education/health promotion initiatives sponsored by the City of Gloucester

The Committee reviews each grant application in depth and meets with agency representatives to further discuss the request and proposed expenditure of funds. All grants approved by the Committee are forwarded to the full NSUW Board for final approval. No award exceeds \$5,000.

The recipients of the Discretionary Grant awards this past year were:

- Mass 2-1-1 statewide information and referral program (2 grants).
- Salem Cyber Space
- North Shore Community College Foundation to support the nursing aide program
- The Food Project
- Acord Food Pantry
- Beverly Children's Learning Center
- Gloucester Health & Wellness Fair-Northeast Health Systems

The Committee looks forward to another active year in supporting our communities and the dedicated agencies which provide services to our residents.

James Q. Purdy, Chair

RESEARCH ANNUAL REPORT

The Committee was formed in July, 2007 on a recommendation from the Board Retreat.

The Research work helps to answer two key questions:

1. Where should we invest our resources so we have focus around our community's most important needs?
2. How should we invest so we can help produce the best outcomes for the communities we serve?

We believe the best use of our resources is to address critical community needs in which we can measurably impact outcomes. In order to accomplish this we must become increasingly clear about our focus within each area of defined need.

This will enable us to develop a better "Request for Proposal" for our Agencies and to measure the impact of our invested dollars. We believe this discipline will attract sophisticated donors who will appreciate the value of the NSUW.

This past year the Research work focused on continuing our efforts on supporting outcomes based research with "Youth Substance Abuse Prevention".

- We continued our working partnership with Chris Hudson DSW, a professor in the School of Social Work at Salem State College and four of his senior students in the Graduate School of Social Work.

Our Research Goals:

- Learn more about best practice school-based programs that support youth and their families who are at risk for, or are abusing, drugs and alcohol (including prevention, education, and early intervention), and who have co-morbidities (family dysfunction and other mental health issues).
- Develop and pilot a survey tool to be used to understand student needs and evaluate the success of the Student Assistance Programs (SAP), funded by NSUW in 5 middle and high schools. Results of the survey will help to profile student risk factors, determine outcome indicators and establish a baseline for future research.

In the coming year the NSUW Research goals will focus on further development of outcomes research with the SAP programs, including improving the survey instrument, expanding research to include Beverly, Ipswich and Hamilton-Wenham middle and high school programs and building a dashboard to track outcomes over time by site.

Richard J. Fitzpatrick, PhD.

NOMINATING COMMITTEE

John Sutyak, Chair
David Baer
Rich Fitzpatrick

John L. Good III
Margo Casey, ex officio

Selecting new members is one of the most important functions the Board performs. This year, the NSUW embarked on a methodical search for new members who can bring fresh ideas, energy and expertise to our Board. We met first to establish criteria for the types of talent we needed to help us move our many strategic initiatives forward. During the spring, we developed a process of nomination, education and review that has yielded a “class” of Board candidates we feel will make a significant contribution both to the NSUW and the North Shore community

I would like to thank the Nominating Committee for its dedication and focus on completing our objectives in an efficient and creative manner. Each member contributed ideas, names, and devoted personal time to meeting and educating candidates. In addition to yielding excellent candidates, the process we mutually established will be a useful starting point for next year’s Nominating Committee.

The nominating committee is pleased to announce the following additions to the board of directors:

Karen Carney – Beverly
John Donovan – Beverly
Kari Gunn - Annisquam

Aaron Sasseville – Manchester by the Sea
Chris Shimkin - Beverly

We are excited about these talented individuals joining our organization and look forward to another great year.

John Sutyak, Chair

THE 2008-2009 CAMPAIGN REPORT

***Joseph R. Lumino, General Campaign Chair
Binkley C. Shorts, Honorary Campaign Chair***

Thank You To The Campaign Chairs and Their Dedicated Teams

TOTAL RAISED - \$ 1,135,997

BEVERLY - \$313,170

Richard F. Mooney, Jr., Chair
Dr. John A. Herzog
Caleb Loring, III
R.T. Paine Metcalf

IPSWICH - \$48,272

Betsy Shields, Chair
Mary Smith
Seth C. Ward

ESSEX - \$9,464

Scottie Robinson, Chair

GLOUCESTER - \$78,290

Ruth Pino, Chair

HAMILTON & WENHAM - \$172,595

Peter A. Hersee, Chair
Mark W. Johnson
Binkley C. Shorts
Chester A. Shuman
Gilbert L. Steward, Jr.

MANCHESTER - \$155,267

David Baer, Chair
William F. Dore, Jr.
James B. Harris
Stephen Kasnet

ROCKPORT - \$27,328

Diana Brown McCloy, Chair
Rich Fitzpatrick

SPECIAL ACCOUNTS - \$331,611

United Ways of New England, Grants, State & Federal Employees & Out of Area
Accounts

An additional \$20,650 was raised in our campaign and designated to out of area
charities.

An additional \$17,416 was raised specifically for our Endowment Fund.

LIGHTHOUSE SOCIETY

Leadership Giving Committee

Seth C. Ward, Co-chair
Mark W. Johnson, Co-chair

William F. Dore, Jr.
Richard Fitzpatrick
James B. Harris
Stephen Kasnet
Caleb Loring, III

R.T. Paine Metcalf
Binkley C. Shorts
Chester A. Shuman
Mary Smith
Gilbert L. Steward, Jr.

The Lighthouse Society is a recognition program for our most generous philanthropic donors who make significant contributions at the \$1,000 level and above to the annual campaign of the North Shore United Way. Membership in the Lighthouse Society shows a commitment to the community and provides a strong foundation upon which the United Way can support and help solve the ever changing issues facing the North Shore.

The Tocqueville Society

The Tocqueville Society was created in honor of Alexis de Tocqueville because of his admiration for the spirit of voluntary association and voluntary effort for the common good. The Tocqueville Society is a national program which recognizes individuals giving at the \$10,000 level and above who demonstrate outstanding philanthropic leadership.

2008/2009 Tocqueville Donors

Mr. and Mrs. Peter Clay
Ann and Andy Devereaux
Mr. and Mrs. Steven Dodge
Mr. and Mrs. Hollis French, III
Mr. and Mrs. Michael Frieze
Mr. and Mrs. Robert R. Gould
Mr. Caleb Loring, Jr.
Mary G. Puma and Elvind G. Lange

Mr. Leslie S. Ray
Mr. and Mrs. A. Heaton Robertson
Mr. and Mrs. Binkley C. Shorts
Mr. and Mrs. Campbell Steward
Mr. and Mrs. Gilbert L. Steward, Jr.
Peter B. Tarr and Gail L. Nelson
Mr. and Mrs. Joseph Trustey
Ernst and Gail von Metzsch

LIGHTHOUSE SOCIETY
Leadership Giving

Thatcher's Island Twin Lighthouses
\$5,000 to \$9,999

Mr. and Mrs. Donald E. August
Booth Charitable Lead Trust
Mr. and Mrs. J. Linzee Coolidge
Mr. and Mrs. Robert Crandall
Mr. and Mrs. Michael P. Duffield
Lee and Miles Herter
Mr. and Mrs. Mark W. Johnson

Mr. and Mrs. Francis J. McNamara III
Joanne Patton
Mr. and Mrs. Jonathan M. Payson
Mr. and Mrs. Peter W. Robbins
Chet and Evelyn Shuman
Mr. and Mrs. Seth C. Ward
1 Anonymous Donor

Hospital Point Light
\$2,500 to \$4,999

Mr. and Mrs. Edward G. Anderson
David and Michelle Baer
Mrs. Elana Brink
Mr. and Mrs. Richard J. Broderick
Mr. and Mrs. Alan H. Cohen
Mr. and Mrs. Henry W. Cook
Mr. and Mrs. Albert Creighton, Jr.
Mr. and Mrs. David de Sieyes
Bill and Arden Dore
Mr. William D. Duryea, II
Richard and Caroline Fitzpatrick
Mr. and Mrs. Bartlett R. Geer
Martha and Thomas Hooper
Mr. and Mrs. Robert W. Irwin

Tom and Eva Johnson
Bonny and Caleb Loring, III
Mr. and Mrs. Peter B. Loring
Mr. and Mrs. Richard J. Makin, Jr.
Wilhelm and Nonie Merck
Mr. and Mrs. Henry H. Porter, Jr.
Mr. and Mrs. Judson P. Reis
Mr. Arthur N. Ryan
Mr. and Mrs. William Shields
Mr. and Mrs. Ronald L. Skates
George Stairs and Anna Green
Mr. and Mrs. Peter P. Twining
The Van Faasen Family
1 Anonymous Donor

LIGHTHOUSE SOCIETY
Leadership Giving

Annisquam Harbor Light
\$1,000 to \$2,499

Mr. and Mrs. Sanford Anstey
Tom and June Anthony
Mr. and Mrs. Gordon P. Baird, Jr.
Mr. and Mrs. Randolph P. Barton
Mr. and Mrs. Thomas Bishop
Mr. and Mrs. John M. Bradley
Mr. and Mrs. Roger G. Brand
Pattie Brennan & Joe Demeo
Mr. and Mrs. Robert E. Brooker
Mr. and Mrs. Brian Brown
Ms. Dorothy A. Brown
Ms. Martha F. Brown
Mr. Samuel Cabot, III
Rosemary L. Campbell
Steven Carhart and Martha Farmer
Vickie and Michael Cataldo
Mr. and Mrs. Gregory Chin
Mr. and Mrs. Harold Cogger
John D. and Lisa Colucci
Mr. and Mrs. Denis Conroy
Mr. and Mrs. Wendel W. Cook
Sarah Hammond Creighton &
Albert H. Creighton, III
Gregory A. Crockett
Helen and Haines Danforth
Mr. and Mrs. Craig H. Deery
Mr. and Mrs. Frank S. Deland III
Neiland and Priscilla Douglas
Mr. and Mrs. Thomas Duff
Mr. and Mrs. Steven R. Dunstan
Mr. and Mrs. Wesley H. Eaton
Cathy and Hilly Ebling
Lynnette and Jerry Fallon
Mr. and Mrs. Charles Favazzo
David Flynn
Mr. and Mrs. Reginald Foster, III
Don and Rosemary Fournier
Mr. and Mrs. Joseph Gal

Mr. and Mrs. John D. Galligan
Mr. and Mrs. Benjamin H. Gannett
Stephanie and Darius Gaskins
Paul Germano
Mr. and Mrs. Alexander S. Glovsky
John and Andrea Glovsky
Mark Glovsky and Livia Cowan
Mr. John L. Good, III
Mr. and Mrs. Richard R. Gourdeau
Mr. and Mrs. L. Carl Gustin
Mr. and Mrs. Henry H. Haight
Mr. and Mrs. Joseph Haley
Ms. Bonnie Hammerl
Mr. Derek Heaslip
Nick Helides
Peter and Susan Hersee
Galen and Patricia Ho
Mr. and Mrs. Arthur C. Hodges
Mr. William F. Howard
Tim and Joanie Ingraham
Harold and Cheryl Jones
Mr. Richard Jones
Mr. and Mrs. Gary R. Kaneb
Mr. and Mrs. John A. Kaneb
Mr. and Mrs. Stephen G. Kasnet
Mr. and Mrs. William J. Kneisel
Mr. and Mrs. Robert M. Knowles
Mr. and Mrs. Anthony J. Koenig, Jr.
Mr. and Mrs. William T. Kozak, Jr.
Philip A. Kuhn and Mary L. Smith
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Special ***"Thank You"*** to our donors who work outside our service area and designate their gifts back to their local North Shore United Way.

*Financial Statement
for the*

2008-2009 Campaign

(Unaudited June 30, 2009)

2008-09 Campaign Contributions	\$ 1,135,997
Endowment Income	24,000
Less: Collection Loss (Estimated)	55,612
Fund Raising Expenses	<u>145,085</u>
Net receipts	\$ 959,300
Less: Payments in 2009	
To member agencies	\$ 755,419
To discretionary grants	40,735
To community support grants	23,750
Direct Community Service	<u>75,388</u>
	\$ 895,292
Management Expenses	<u>\$ 64,008</u>
Estimated Balance	\$ - 0 -

ENDOWMENT FUND BALANCES

(As of June 30, 2009)

NSUW Endowment Fund	\$ 610,705
Smith Family Foundation	<u>94,729</u>
	\$ 705,434

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